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**FOR IMMEDIATE RELEASE**

## ZEUS FIRE AND SECURITY ANNOUNCES PARTNERSHIP WITH GALLAHER & ASSOCIATES, EXPANDING INTO TENNESSEE

**Paoli, PA – September 10, 2025** - Zeus Fire and Security (Zeus), a portfolio company of Baltimore-based Access Holdings, today announced a new partnership with Gallagher & Associates (Gallagher). Gallagher will join forces with Zeus to further the Zeus mission of protecting People, Property, and Profits, and expand Zeus into Tennessee and the Southeastern U.S. Gallagher's long-standing reputation for innovation, customer service, and industry expertise has positioned them as a leader in fire, security, and communication solutions.

*"Gallagher & Associate's impressive legacy, innovation, and customer-first mindset make them an exceptional partner for Zeus," said **Brandon Ramsey, President and COO of Zeus Fire and Security**, "Their proven expertise and strong reputation in the Southeast will strengthen our platform as we continue expanding our ability to deliver world-class fire and security solutions."*

Zeus Fire and Security was formed in 2022 as a platform business partnering with leading fire safety and security operators in premier markets. Partnering with Gallagher is part of Zeus's ongoing mission to expand best-in-class service offerings to customers across North America.

*"Partnering with Zeus Fire and Security marks an exciting next chapter for Gallagher. For over 50 years, our team has been committed to providing trusted solutions and building lasting relationships with our customers," said **Max Thomas, President of Gallagher & Associates**, "Joining forces with Zeus allows us to enhance that mission with expanded resources, innovative technology, and a national support system all while continuing to deliver the local service our customers rely on."*

Since its founding in 1973, Gallagher has been a trusted provider of integrated fire, security, communications, and technology solutions, serving businesses and institutions with unmatched dedication and expertise. Gallagher is known for delivering tailored solutions that combine innovation, reliability, and a commitment to excellence across multiple industries.

*"Zeus has acquired one of Tennessee's most respected and treasured companies, positioning them to accelerate their already impressive growth trajectory," said **Kirk MacDowell, industry expert and President of MacGuard Security Advisors**.*

MacGuard served as a key advisor to Gallagher & Associates and the Gallagher family throughout the transaction.

**Scott R. Elkins, CEO of Zeus Fire and Security**, emphasized how this partnership represents both a strategic expansion and a cultural alignment that will benefit customers and communities alike.

*"We are thrilled to welcome Gallaher to the Zeus family. Their history of excellence and deep-rooted community impact aligns seamlessly with our mission of protecting People, Property, and Profits," said Elkins, "Together, we are building a stronger future, one where our combined expertise and scale enable us to create even greater value for our customers and the communities we serve."*

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### **About Zeus Fire and Security**

Zeus Fire and Security was established in 2022 to build a national network of fire protection and security providers recognized for execution excellence across a variety of service lines and end markets. Zeus addresses customers' fire protection and security needs through a broad array of services from mission critical fire system installation, testing, and inspection to physical security system installation and video monitoring. Zeus was established with the purpose of partnering with industry-leading fire and security operators who are seeking a collaborative growth partner dedicated to inspiring and accelerating the long-term growth of business and team members. Zeus operates Alert Alarm Hawaii, Bayside Fire and Security of Maryland, SMG Security of Chicago, PASS Security of St. Louis, Independent Alarm of New Jersey, Martin Systems of Wisconsin, Absolute Security Group of Maryland and national-account provider UAS. For more information, please visit <https://www.zeusfireandsecurity.com>.

### **About Access Holdings**

Access Holdings is a next-generation alternative asset manager providing investors with access to the lower middle market. Founded in 2013, Access Holdings has approximately \$2.3 billion in assets under management. The firm implements its data-driven operating model – The Access Way – to partner with lower middle market businesses in industries essential to economic growth and resilience. For more information, please visit [www.accessholdings.com](http://www.accessholdings.com).

### **About Gallaher & Associates**

Founded in 1973, Gallaher & Associates is a premier life safety systems provider in the Southeast. Headquartered in Knoxville, Tennessee, Gallaher delivers innovative fire, security, communications, and technology solutions that protect people, property, and businesses. With three Tennessee locations and projects spanning across the U.S., Canada, and Mexico, Gallaher has built a reputation for quality, reliability, and customer-first service. For more information, please visit <https://www.gallahersafe.com/>